



OUR FOCUS

Improving Your Organization's Outcomes

Are you considering moving your organization to a cloud solution and you need help? We are a Microsoft Cloud Solutions Provider (CSP) focused on public sector digital transformation aimed at helping organizations better serve customers and achieve better organizational outcomes. With solutions to ensure security, productivity and mobility in equal measure, we can help you with some of the most popular Microsoft cloud services for public sector organizations, from disaster recovery, computing infrastructure, work team productivity and collaboration, and more. Our expertise plus Microsoft Technologies—a powerful partnership that works for your organization.

COMPANY PROFILE



- **Incorporated:** 2003
- **DUNS:** 171432680
- **CAGE Code:** 36EK4
- **Key Contact:** Milton Jones, President and CEO | milt@apexdigitalimaging.com
- **Set-Aside Programs:** VA Verified VOSB, DOT ACDBE & DBE Certified, MBE Certified, Small Business
- **Differentiators:**
 - *Small Business Agility*
 - *Solution focus:* Cloud Computing | Mobility | Digital Signage
 - *Culture:* Unyielding discipline and determination to help our clients achieve their mission. We seek out and enjoy learning. This allows us to keep abreast of changing technology trends so that we are knowledgeable and can continue to add value to our clients.
- **Primary Technology Partnerships:** Microsoft | CheckPoint | Fortinet | Hypersign | Plantronics

ACQUISITION CODES

Primary NAICS Codes

- ✓ 518210 – Data processing, hosting, and related services
- ✓ 541512 – Technology Consulting Services
- ✓ 541519 – Other Computer Related Services
- ✓ 541611 - Administrative Management and General Management Consulting Services
- ✓ 541850 – Display advertising services

PSC Codes

- ✓ D305 - Cloud Computing
- ✓ D307 – Technology Strategy and Architecture
- ✓ D310 – Data Backup
- ✓ W070 – Lease/Rental of IT Equipment

SERVICES

Microsoft Government Cloud

- ✓ Cloud Strategy, Assessment, and Roadmap
- ✓ Cloud Migration
- ✓ Cloud Infrastructure
- ✓ Cloud Management & Optimization
- ✓ Cloud Security

Mobility

- ✓ Samsung Unlocked Smartphones and Tablets Deployment & Configuration Service
- ✓ Carrier Services

Digital Signage

- ✓ Content Management System
- ✓ Digital Displays
- ✓ Digital Media Players
- ✓ Deployment Services
- ✓ Remote Monitoring Services
- ✓ Content Creation Services

CONTRACT VEHICLES

- ✓ GSA Schedule 70 IT/Computers Product and Services | Contract # GS-35F-0143R | ≈ 185 authorized vendor lines with over 175,000 active products | Authorized Dealer and Agent
- ✓ GSA Schedule 58i Professional Audio/Video Solutions | Contract # GS-03F-053DA | Authorized Dealer and Agent
- ✓ National Cooperative Purchasing Alliance (NCPA) | SYNnex Contract # 01-65 & SYNnex Technology Catalog Contract | Authorized Dealer
- ✓ We accept Mastercard and Visa Credit Cards for Micro-Purchases

PAST PERFORMANCE

Public Sector

- ✓ FDOT (Audio Visual Equipment)
- ✓ City of Tampa (IT Equipment)
- ✓ Wauchula Police Department (Barcode Equip))
- ✓ University of South Florida (Audio Visual Equip)
- ✓ Central Arizona College (Digital Signage)
- ✓ Compass Education Center (IT Equipment)
- ✓ MED Corp. of Tampa Bay (IT Equipment)
- ✓ Living Faith AOG (Digital Signage)

Commercial Sector

- ✓ Clear Channel Airports (Display Advertisement Services)
- ✓ MailSafe Express (Mail Kiosk Services)
- ✓ Color Reflection (Display Advertisement Services)
- ✓ Vistra Communications (IT Equipment)
- ✓ Alber Corporation (Digital Signage)
- ✓ ATK, Inc (Digital Signage)
- ✓ Aliant Bank (Digital Signage)
- ✓ Islands Restaurant Group (Digital Signage)
- ✓ On The Grow (Cloud and IT Equipment)
- ✓ S&M Moving Systems (Digital Signage)